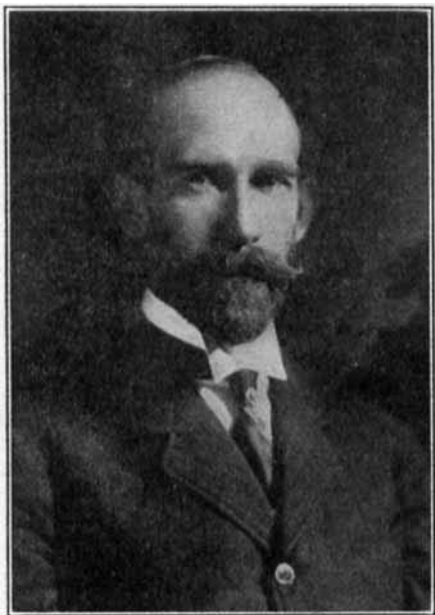


OBITUARY.

Dr. John M. Francis, whose death, January 8, was recorded in the last issue of the *JOURNAL*, p. 86, was born in Jacksonville, Ala., October 25, 1867.



JOHN M. FRANCIS.

For thirty-two years Dr. Francis was connected with Parke, Davis & Company, during the past twenty years as chief chemist, a position of trust and of great responsibility. He was twice a member of the Revision Committee of the U. S. P.; was a member of this committee, as well as chairman of the Committee on Pharmaceutical Research of the National Research Council, at the time of his death. He was active in church work, kind, modest and courteous.

He received his education at the University of Alabama and at Johns Hopkins. He is survived by a wife, a son and a daughter. Permanent interment will be made at his old home in Alabama.

Dr. Francis was a man of unusual ability who visioned broadly and worked quietly in the interests of pharmacy and chemistry. He was uncompromising in his attitude toward low standards and preparations of uncertain merit, and in this way he has left his impress for all time on American pharmacy. He was a fluent speaker, ready at a moment's notice to take up almost any subject and hold the attention of an audience. His counsel was always helpful; he was generous with his information and knowledge, kind and courteous always.

SOCIETIES AND COLLEGES.

THE A. P. H. A. HEADQUARTERS MOVEMENT PROGRESSING.

Publicity Editor, E. I. Newcomb, has entered on his work in preparing publicity that will inform retail pharmacists relative to the movement now well under way. The laity supply the means for carrying on investigations in the medical fields; their interest can be aroused for a proposition of this kind which, in a way, is one of the links of a chain of effort for alleviation of disease, better health conditions, providing new and better remedial agents.

Chairman H. A. B. Dunning has been eminently successful in business; he knows every side of pharmacy. He knows how to put over big propositions; he has done so before. Few fully realize, at this time, what the offer of Chairman Dunning means in the way of sacrifice for him; it adds hours to his busy day, but he is willing to give his time and that of others of his firm, because he realizes that

the accomplishment means more than simply establishing the headquarters; it means a higher standard for pharmacists, greater confidence in the mission of pharmacy, and enlarges its services. Share the enthusiasm, willingness and purpose of the chairman and bring about success quickly!

The need for a headquarters building has been well set forth by Chairman James H. Beal in the January 1924 number of the *JOURNAL*, pp. 5 and 6. The message is one of encouragement; it conveys not only history of accomplishments by the American Pharmaceutical Association, but shows the way to further success. The headquarters building will provide great opportunities—one research laboratory has already been provided for. It is a real big national undertaking of American pharmacy, in the success of which you will have joy and satisfaction. Give according to the enthusiasm of those who are leading the movement; let other industries see that phar-

macists have determination, have faith in the mission of pharmacy. For after all, the laity judge the value of a business or profession by the estimate those engaged therein place upon it, their willingness to give a lift.

NATIONAL ASSOCIATION OF RETAIL DRUGGISTS TO MEET IN WASHINGTON, D. C.

The annual meeting of the National Association of Retail Druggists will be held in Washington, D. C. The date of meeting will be fixed by the executive committee, probably at its next session.

AMERICAN PHARMACEUTICAL MANUFACTURERS.

The American Pharmaceutical Manufacturers' Association will hold their annual meeting at French Lick Springs, June 2-7. Extensive plans are made for the business and entertainment features of the convention.

The officers and directors of this association are: President, R. M. Cain, Indianapolis; vice-presidents, William H. Rorer, Philadelphia, and Don. C. Westerfield, Dayton; secretary-treasurer, Ralph R. Patch, Boston, Mass. Board of directors: C. C. Doll, L. H. Nason, Harry Noonan, C. N. Angst, Dr. C. H. Searle, Carroll D. Smith, George C. Pratt, S. DeWitt Clough, J. H. Foy.

THE SPECIAL MISSION OF THE CHICAGO VETERAN DRUGGISTS' ASSOCIATION.

Frazer James H. Beal has outlined the special mission of the C. V. D. A. which is "to put the spirit of Christmas into the whole year, and to make good-will toward men a continuing circumstance throughout the entire three hundred sixty-five and a quarter days of the annual calendar.

"Some men find their religion in the formulas of ancient creeds which assert belief in what nobody believes, and none less so than those who profess belief, but according to which if other men do not profess to believe in they shall be damned."

Quotations accompany the discourse, all of them sustaining the subjects of the text and well worth a place on the daily calendar. The last four follow:

The Daily Lesson:

"God is not to be worshipped with sacrifices and blood; for what pleasure can He have in the slaughter of the innocent? But with a pure mind, a good and honest purpose. Temples

are not to be built for Him with stones piled on high; God is to be consecrated in the breast of each."—SENECA.

The text for the discourse:

"Slave to no sect, who takes no private road, But looks through Nature up to Nature's God."—POPE.

The final hymn:

"So many gods, so many creeds—
So many paths that wind and wind
While just the art of being kind
Is what this sad world needs."—ELLA WHEELER WILCOX.

Closing with the Benediction:

"Cheers for the living; tears for the dead."

MAINE PHARMACEUTICAL ASSOCIATION.

The mid-winter meeting of the Maine Pharmaceutical Association is being held in Augusta on the 14th of this month. The Publicity Committee for the year is composed of Joseph Dow, Portland; Joseph Young, Augusta; C. H. Davis, Bangor. The date of the annual meeting has been fixed for September 24 to 27, at Poland Springs.

MICHIGAN BOARD OF PHARMACY.

The pharmacy and drug laws of Michigan with rules and regulations for their enforcement have been compiled under the supervision of the Michigan Board of Pharmacy. The book has 117 pages and a valuable part of the compilation is that synopses of court decisions are given, thus enabling the lay member to interpret the laws. It represents a very valuable work, not only for the pharmacists of Michigan but of other States, and the idea may well be taken up by other State boards of pharmacy and associations. The Michigan Board of Pharmacy is composed of Jacob C. Dykema of Grand Rapids, president; Oscar W. Gorenflo, Detroit, vice-president; J. A. Skinner, Cedar Springs; Claude F. Jones, Battle Creek; James E. Way, Jackson; H. H. Hoffman, Lansing, director.

MINNESOTA PHARMACEUTICAL ASSOCIATION.

The Minnesota Pharmaceutical Association is assembled in convention during this week, namely, from February 12th to 14th. Great preparations have been made for the meeting and a large attendance is expected. Among the speakers will be George Judisch, Samuel C. Henry, and quite a number of others who are prominent in State and national affairs.

Minnesota druggists are quite well pleased with the official bulletins that are formulated by the Northwestern Pharmaceutical Bureau, National Drug Trade Board of Public Information and other agencies. The bulletins used by the druggists of Minnesota relate particularly to items of special interest in the State, though not limited to such matters. Bulletins of more general information are also used in Minnesota as well as in other States. The bulletins of immediate interest are those relating to State association meetings. Those of more general information and used by different States relate to such items as misuse of the word "Drug," "The Druggist is More than a Merchant," "The Druggist a Public Convenience," "Information Relative to Anti-freeze Mixtures," etc. Most interesting information should come from the questionnaire sent out through the Northwestern Pharmaceutical Bureau on "The Prescription Department." Information is asked for relative to the number of prescriptions filled, the refills, what efforts are being made to induce dispensing physicians to write prescriptions, whether the prescription business is increasing or decreasing, how prescription prices are determined, what books should be in the library of a pharmacy, etc.

NEW JERSEY PHARMACEUTICAL ASSOCIATION.

The annual mid-winter dinner of the New Jersey Pharmaceutical Association was held at the Masonic Club in Jersey City, February 6th. The Hudson County members arranged the program and Frank O. Cole, the veteran druggist of Jersey City, welcomed the guests. Secretary Jeannot Hostmann gave an outline of legislative matters of interest to the members of the association. About 300 were in attendance.

OHIO PHARMACEUTICAL ASSOCIATION.

Secretary Theodore D. Wetterstroem is making a strong effort to increase the membership of the State association. Included with the letter is a list of many reasons why druggists should join the State association; practically all of them refer to the work that the organization has already accomplished. The association is pledged to support price maintenance bills and members are requested to write Ohio senators and congressmen to support the bills now in Congress and to remove all "nuisance taxes." The Midwest Drug and Health

show will be held in the Coliseum in Columbus from April 21 to 26. The service of the drug store to the community is to be emphasized at the show. Druggists in various cities of Ohio are using the cooperative plan of advertising.

RHODE ISLAND PHARMACEUTICAL ASSOCIATION.

The 50th anniversary of the Rhode Island Pharmaceutical Association is to be celebrated on July 25. The association has indorsed the project of the Ways and Means Committee of the new College of Pharmacy to obtain funds for the equipment of the building. The association is in favor of the Mellon plan for a reduction of taxes, and holds that war taxes on an item so essential in the manufacture of medicine as alcohol places a burden on the sick and disabled. The officers of the association are: President, Franklin N. Strickland, Johnston; vice-president, Herbert Haines, Providence; treasurer, John J. Pastille, Providence; secretary, William Shallcross, Pawtucket. The executive committee is composed of Arthur W. Boston, Joseph L. McDonald and Charles F. Gilson, all of Providence.

BOSTON RETAIL DRUGGISTS' ASSOCIATION.

The annual meeting of the Boston Retail Druggists' Association was held January 22nd at Young's Hotel. The guest of honor was President Frank G. Allen, of the Massachusetts State Senate. The following officers were elected: President, C. Fred Wright; treasurer, C. Herbert Packard; secretary, Walter R. Dolliver; executive committee, Theodore J. Bradley, chairman, A. H. Bartlett, F. S. Rogers, W. H. Glover, J. R. Sawyer, G. E. Whittaker and C. C. Hearn.

DALLAS RETAIL DRUGGISTS' ASSOCIATION.

The annual meeting of Dallas County Pharmaceutical Association was held at the Medical Arts Building in Dallas. The membership of the Association is 145. The following are the officers: President, R. N. Connell; vice-presidents, R. N. Clark and James Drake; secretary-treasurer, J. T. Covington. The Board of directors consists of the following: N. E. Florence, Chairman; L. O. Donald, Charles R. Smith, A. J. Urbish, H. S. Forman,

James T. Drake, W. M. Greinstaff, Sam Y. Althoff, Charles Hamilton, Roy Skillern, D. B. Blaine and C. B. Allison. Dallas County druggists are doing coöperative advertising. The subjects that are given publicity are related to general interests. Attention is called to the State pharmacy laws and that every druggist must be registered under the law. Attention of the public is also directed to the prevalence of stores which have other objects than serving the public with medicines and should not be encouraged. Other advertisements and bulletins relate to the service of pharmacists and the care necessary in handling medicines and compounding prescriptions.

PHILADELPHIA ASSOCIATION OF RETAIL DRUGGISTS.

The following officers were elected at the annual meeting by the Philadelphia Association of Retail Druggists: President, B. C. Goodhart; vice-presidents, Harvey L. Wertley, John J. Kelly, Leonard E. Greenberg; secretary, Otto Kraus; treasurer, G. W. Fehr. The executive committee is composed of the following: F. R. Keller, J. W. Noble, Frank Taylor, W. B. Hibbs, B. E. Blankenbush, R. T. Blackwood, A. G. Keller, J. C. Walton, Quintus Hoch, H. J. Siegfried, A. Y. Gerhard, J. S. Simpers, M. F. Powers and B. G. Clapham.

DRUG AND CHEMICAL SECTION, NEW YORK BOARD OF TRADE AND TRANSPORTATION.

The following officers were elected at the annual meeting of the Drug and Chemical Section, New York Board of Trade and Transportation: Chairman, Edward Plaut; vice-chairman, Charles L. Huisking; treasurer, William A. Hamann; secretary, William F. McConnell; Director to represent the section, Frank C. Starr; executive committee, Clement Speiden, Theodore H. Day, Edward Zink, Carroll Dunham Smith, and A. Bakst.

PHILADELPHIA DRUG EXCHANGE.

The Philadelphia Drug Exchange elected the following officers at the annual meeting held January 22nd: President, Milton Campbell; vice-president, Miers Busch; secretary, Joseph W. England; treasurer, A. L. Hilles, Jr. The Board of directors is composed of the following: Charles E. Hires, Herbert R. McIlvaine, Adam Pfromm, C. Stanley French, John F. Belsterling, F. L. Bodman, Walter V. Smith and C. Mahlon Kline.

President Charles E. Hires in his address

commended the reduction of taxes, the better enforcement of the provisions of the 18th amendment, and hoped that Congress would pass a bill subsidizing our merchant marine. In a brief but general way the business of the past year was reviewed. The subject touched upon in the address of President Hires was discussed more fully by other members and was made part of the report at the annual meeting. This has been printed under the editorship of Secretary Joseph W. England. The subjects of the report are as follows: "Annual Message," by President Charles E. Hires, "Report on Business and Financial Conditions," by Secretary Joseph W. England. Reports on Conditions in the Drug, Chemical and Allied Industries are discussed by the following: "Legislation," C. Mahlon Kline; "Crude Drug and Drug Milling," Herbert R. McIlvaine; "Medicinal Chemicals," F. L. Bodman; "Heavy and Technical Chemicals," Alexander C. Ferguson, Jr.; "Volatile Oils," J. F. Pound; "Pharmaceuticals and Biologics," Milton Campbell; "Proprietary Goods," Miers Busch; "Paints, Oils and Varnishes," C. Stanley French; "Advertising and Selling," Harrison S. Hires; "Accounting, Credits and Collections," Walter E. Smith; "Liabilities and Compensation," Adam Pfromm; "Fire Insurance," A. L. Hilles, Jr.; "Pharmaceutical Research," Charles H. LaWall.

The annual dinner was held at the Bellevue-Stratford, January 24th. The menu was of the usual excellence. The entertainment features consisted of music, a number of vaudeville acts and a moving picture through the courtesy of H. K. Mulford Co., "The Land of No Regrets." The speaker of the evening was Dr. Wilmer Krusen. He discussed the projects of the Philadelphia Health Department of which he is the head and suggested means whereby druggists can be helpful. Before the close of the evening's entertainment Mayor W. Freeland Kendrick was introduced and made a brief address; he asked for coöperation in carrying out the program of the Mayor's office. The entire program was pleasing and enjoyed by a large number of members, guests and visitors; among the latter was C. H. Waterbury, secretary of the National Wholesale Druggists' Association.

ST. LOUIS COLLEGE OF PHARMACY'S FREE LECTURE COURSE.

A course of free lectures for the benefit of the public, alumni and students was inaugurated

by the St. Louis College of Pharmacy on January 16, by Ellis Fischel, M.D., visiting surgeon of Barnard Skin and Cancer Hospital, who spoke on "The Early Recognition and Prevention of Cancer." Other lectures scheduled are: February 20—Warren R. Rainey, M.D., lecturer on accidents and emergencies, St. Louis College of Pharmacy, "What to Do until the Doctor Arrives;" March 19—Augustus G. Pohlman, M.D., professor of anatomy, St. Louis University, "Deafness—a Problem in Prevention Rather than in Cure." The lectures are held in the college building.

GOLDEN JUBILEE OF THE NATIONAL WHOLESALE DRUGGISTS' ASSOCIATION.

The members of the National Wholesale Druggists' Association in Greater New York, at a meeting at the Drug and Chemical Club on January 17th, elected Harry J. Schell, general manager of the *Oil, Paint and Drug Reporter*, chairman of the committee on arrangements and entertainment for the Golden Jubilee meeting of the association to be held in Atlantic City during the latter part of September or early in October 1924. Vice-chairmen were selected representing Philadelphia, Baltimore and Newark, as follows: Philadelphia, Walter V. Smith; Baltimore, H. H. Robinson; and Newark, W. C. Kuebler. The selection of

hotel and fixing of dates will be made in the near future by the chairman and vice-chairmen together with C. H. Waterbury, secretary of the association.

HUMANNESS IN BUSINESS RELATIONS WITH EMPLOYEES.

Frank B. Copley writes interestingly in the *American Magazine* for February, of William T. Grant, who has not passed the half-century period and has achieved a success in less than twenty years that has placed him among leaders in chain store systems. Mr. Grant says "this is an age of coöperation, of working together, and an executive cannot demand the coöperation of the people under him. He must win it. He must make them want to work with and for him. And he can do this only as he humanizes himself.

"To humanize yourself you must keep in mind always that other people have feelings, hopes, desires, rights, and aspirations similar to your own. In this way you will become loyal to other people as a matter of instinct. Some executives make the mistake of thinking that loyalty works only one way—from the bottom up. Either it works both ways or not at all. And it must begin at the top. The best executive, in fact, is not one who toadies to the people over him, but one who caters to the people under him."

THE PHARMACIST AND THE LAW.

TRADE ORGANIZATION MAY COLLECT BUT NOT DISTRIBUTE GENERAL DATA ON OUTPUT, SALES AND PRICES.

Pursuant to an inquiry propounded early in December by Secretary Hoover, of the Department of Commerce, Attorney-General Daugherty has made public a statement of his official attitude toward the collection, distribution and use of statistical data by trade associations.

The Attorney-General admits the importance to the members of an industry of information respecting its rate of production, volume of sales, prevailing prices, and so on. He believes that the trade association may function legally, as it can economically, to collect such data. He opines, however, that any distribution or interchange of data as to individual producers or sellers should be prohibited, and that no distribution should be left to the trade association.

JURY HOLDS WILLIAM H. ANDERSON GUILTY OF FORGERY AND MISAPPROPRIATION OF FUNDS.

William H. Anderson, state superintendent of the Anti-Saloon League, was found guilty by a jury, January 29th, on both counts of the indictment charging him with third degree forgery and misappropriation of funds of the League.

DRUGGISTS' TAX ILLEGAL.

The statute requiring a license fee of druggists for selling spirituous and vinous liquors has been definitely repealed by the prohibition acts of 1920 and 1922, the court of appeals held, in denying the appeal of John J. Craig, State auditor of public accounts, Kentucky, who sought a reversal of the judgment of the Franklin circuit court in favor of J. W. Renaker, druggist.